



Positive Account Guidelines

General Account

X-Cell Aviation offers Customers accounts to deposit funds to. These funds may be used at anytime for Aircraft and Instructor fees.

Customers will receive monthly statements of their account via email. The email will also contain copies of all invoices for the month.

The account is to remain in a positive balance. Any Invoices that total more than the available balance will be billed immediately to the customer. (As per the Rental Agreement)

Refund Policy

All Deposits made within the past 12 months of the requested date are eligible for a refund. Any deposits made longer than 12 months from the refund request date are ineligible for refund. Amount refunded can be up to the remaining balance after all invoices are paid. A written request for refund must be submitted to X-Cell Aviation at the time of request. These forms are available via; in-person, email, or on the website. With the refund X-Cell Aviation will supply a past 12 month statement showing available balance along with all activity. Refunds may take up to 2 months from requested date depending on balance amount.

Discount Account

Standard Aircraft Rental Account

X-Cell Aviations offers Rental Customers the ability to receive discounts on their flight time.

To be eligible for the Rental Account Discount, Customers must deposit a minimum of \$700 one time. All deposits made after that deposit may be any amount. From the date of that deposit on, Customers will be eligible to receive their discounts. Customers will receive the discount on each invoice as long as their account balance is more than \$100 at the time of the charge, if it is not the discount will not be applied. If the account remains below \$100 for more than 2 months the account will no longer be eligible for discounts. The minimum deposit will have to be met to receive discounts again. The standard refund policy applies.

Customer Accounts will be noted with a SAR

Standard Flight Training Account

X-Cell Aviation offers Flight School Students the ability to receive discounts on their Lessons. Customers are considered to be Students if their flight training they are being provided is toward an FAA Certificate. This does not include recurrent training. To be eligible for Flight Training Discount Account, Customers must deposit a minimum of \$1500 one time. All deposits made after that time may be any amount. From the date of that deposit on, Customers will be eligible to receive their discount. Customers will receive the discount on each invoice as long as their account balance is more than \$100 at the time of the charge, if not the discount will not be applied. If the account remains below \$100 for more than 2 months the account will no longer be eligible for discounts. The minimum deposit will have to be met to receive discounts again.

Aircraft Rental Customers receiving training towards an FAA License must meet these minimum deposits to receive flight training discount. Recurrent training does not.

The standard refund policy applies with these exceptions: All discounts from the last deposit to the current date will be removed. Any remaining credit will be eligible for refund.

Customer Accounts will be noted with a SFT

Standard Discount Amounts

Aircraft Rental	\$5 per hour
Flight Training	\$10 per hour
Solo Flight	\$5 per hour
Ground School	\$5 per hour

Private Pilot Account

X-Cell Aviation offers a high discount account to those who are in the Private Pilot Flight School. To be eligible the Customer must deposit \$3700 to their account. From the date of the deposit on, the Customer will be eligible to receive the Private Pilot Package Discount. When the account is depleted to \$100 the account reverts to the Standard Flight Training Account. (See Guidelines Above)

Standard Refund Policy Applies with these exceptions: **All** discounts will be removed from every invoice and billed at current rate. Any remaining balance will be eligible for refund.

Customer Accounts will be noted with a PP

Instrument Pilot Account

X-Cell Aviation offers a high discount account to those who are in the Instrument Pilot Flight School. To be eligible customers must deposit \$4200 to their account. From the date of the deposit on, the Customer will be eligible to receive the Instrument Pilot Package Discount. When the account is depleted to \$100 the account reverts to the Standard Flight Training Account. (See Guidelines Above)

Standard Refund Policy Applies with these exceptions: **All** discounts will be removed from every invoice and billed at current rate. Any remaining balance will be eligible for refund.

Customer Accounts will be noted with an IP

Pilot Account Discounts

Flight Training	\$15 per hour
Solo	\$5 per hour
Ground School	\$10 per hour

****Discounts apply to eligible Aircraft Only****

I have read, understand, and agree to the Account Guidelines

Print _____

Sign _____

Date _____